NEWS and MARKET REPORT

CANNING TRADE

KEEPING THE INDUSTRY INFORMED SINCE 1878

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CITRUS CONFERENCE PROGRAM

The chemistry of citrus will be featured at the morning session of the Eleventh Annual Citrus Processing Conference in Winter Haven, Fla., set for Sept. 20. The conference, sponsored by the U.S. Fruit and Vegetable Products Laboratory, a field station of the Southern Utilization Research and Development Division of USDA, is to be held in the Florida Room of the Citrus Building.

The morning session opens at 9:45 a.m. The first paper will be on "The Rapid Estimation of *d*-Limonene in Citrus Juices," by M. K. Veldhuis and L. K. Hunter, of the U.S. Fruit and Vegetable Laboratory. R. M. Horowitz and Bruno Gentili, of the Fruit and Vegetable Chemistry Laboratory, Pasadena, Calif., are authors of the second paper, "Recent Advances in the Chemistry of Citrus Flavonoids," and Lyle J. Swift, of the Winter Haven Laboratory, will present a talk on "Sinensetin, a Pentamethoxyflavone from Orange Peel."

During the afternoon session, which opens at 1:30, B. J. Lime, of the U.S. Fruit and Vegetable Products Laboratory, Weslaco, Texas, will give a progress report on the preparation of pulp-fortified concentrate from Ruby Red grapefruit. "Foam-Mat Drying of Orange Juice: Progress in Foam Preparation, Drying, and Storage Studies," is the subject of a paper by Owen W. Bissett, James H. Tatum, and Charles J. Wagner, Jr., of the Winter Haven Laboratory. Latest developments in the foam-mat drying process will be discussed by A. I. Morgan, Jr., of the Western Utilization Research and Development Division, Albany, Calif.

Anyone interested in utilization research on citrus is cordially invited to attend, according to Dr. C. H. Fisher, Director of the Southern Division.

Additional details about the conference may be obtained from Dr. M. K. Veldhuis, U.S. Fruit and Vegetable Products Laboratory, 600 Ave. S, N.W., Winter Haven, Fla.

MINIMUM WAGE RATES UNDER WALSH-HEALEY

On August 8 the Department of Labor issued a notice proposing that, effective September 3, 1961, the prevailing minimum wage that will be applicable to all operations on government contracts covered by the Walsh-Healey Public Contracts Act will be $1.15 per hour.

Up to now, no so-called prevailing minimum wage has been applicable to the canning industry for Walsh-Healey purposes. The prevailing wage to be established, and the base for any required overtime on any work on any government contract covered by the Walsh-Healey Act, is the same as the minimum hourly rate to be effective September 3, 196', under the Fair Labor Standards Act, as amended last May.

Only in those instances in which a canner is exempt from the minimum wage requirements of the Fair Labor Standards Act, under some applicable exemption, e.g., because his operations are within the "area of production," and only to the extent that such operations fall under the requirements of the Public Contracts Act, would the proposal appear to make any changes in the canning industry.

Any person adversly affected or aggrieved by the proposal may file objections with the Chief Hearing Examiner, U.S. Department of Labor, Washington 25, D.C., within 20 days after August 8 and must specify the locality concerned and minimum wages less than $1.15 per hour which are asserted to be prevailing in such locality.

●

Charles G. Summers, Jr., Inc., New Freedom, Pa. canners have announced the election of the following officers: Mrs. Caroline S. Summers, President and Chairman of the Board; Harry J. Martin, Executive Vice-President and General Manager, succeeding Charles O. Koller, recently deceased; William F. Corse, Secretary and Director of Quality Control; Thomas S. Summers, Treasurer and Production Manager and Dwight Summers, Assistant Secretary and Sales Manager.

NEW U.S.D.A. LABORATORY

The U.S. Department of Agriculture on August 9 announced establishment of a laboratory for basic research on post harvest physiology of fruits and vegetables. The laboratory is located at the Plant Industry Station, Beltsville, Md., with other laboratories of the Market Quality Research Division, Agricultural Marketing Service.

Investigations of the laboratory are largely biochemical and will be made on plant cells and tissue to determine chemical processes as near the seat of interactions as possible, according to AMS Administrator S. R. Smith. The research is aimed at developing basic information on physiological changes associated with the ripening and aging that occur in fruits, vegetables, and other plant material after harvest under conditions that may be encountered in marketing, storage, and transportation, Mr. Smith explained.

Key scientists assigned to this laboratory are Dr. Morris Lieberman, Dr. Charles C. Craft, and Dr. James E. Baker. All are plant physiologists.

GOVERNMENT FOODS

The U.S. Department of Agriculture has announced that it will buy canned corn, canned red tart pitted cherries, canned freestone and clingstone peaches of the 1961 packs for use in the school lunch program. U. S. D. A. has announced that it has purchased 169,403 cases of no. 10 cans of peas for school lunch use.

The Military Subsistence Supply Agency has purchased for the use of the Army, Navy, Air Force and Marine Corps., 23,162 cases of canned apricots in No. 2½ and No. 10 cans at prices ranging from $4.94 to $5.24 per case 24/2½ and prices ranging from $4.95 to $5.38 per case of 6/10's; 82,232 cases of canned sweet cherries in No. 303 and No. 10 cans at prices ranging from $5.43 to $5.70 per case 24/303's and prices ranging from $8.37 to $9.25 per caes of 6/10's; 77,297 cases of canned pineapple in no. 2½ and no. 10 cans ranging in price from $4.62 to $5.01 per case 24/2½ and from $4.38 to $4.65 per case of 6/10's.

Condition of Crops

SUMMARY.—Prospective production of six processing vegetable crops on August 1 totaled 7,185,920 tons according to the USDA Crop Reporting Board. This is 10 percent more than the 6,526,190 tons of these crops harvested last year and 21 percent more than the average of 5,953,290 tons. All six crops contributed to the increase over last year. The crops included in this comparison and their expected percentage increases this year over last are: snap beans, 13; contract cabbage for kraut, 7; sweet corn, 24; green peas, 6; tomatoes, 6 and winter and spring spinach for which only a nominal increase is shown. Record crops of snap beans and sweet corn are in prospect this year. Normally, the six crops account for about 88 percent of the aggregate tonnage of the 10 vegetable crops included in the regular reporting program for vegetables for commercial processing.

While production forecasts for green lima beans, beets and cucumbers for pickles will not be made until later this season, estimates of planted acreage show a 13 percent increase over last year for green lima beans and an 8 percent increase for beets and for cucumbers. Reported condition of green lima beans on August 1 was 94 percent compared with 96 percent a year ago and the average for the date of 90 percent. Condition of beets on the first of August was rated 92 percent, 2 points more than last year and 6 points above average. The August 1 condition of cucumbers for pickles was 85 percent of normal compared with 87 percent a year earlier and the average of 83 percent.

SNAP BEANS.—A record crop of snap beans is forecast for 1961. If August 1 prospects materialize, a crop of 465,630 tons will be produced this year. This is 13 percent more than production in 1960 and 46 percent above average. Prospects improved significantly between July 1 and August 1 in the heavy producing States of New York, Pennsylvania, and Wisconsin, while in other major States, prospects on August 1 were about the same as a month ago. The record crop this season will result principally from increased acreage as yield for the Nation, as a whole, of 2.4 tons is only .1 ton above last year and average.

KRAUT.—Production of cabbage for sauerkraut *grown under contract* is expected to total 148,850 tons in 1961. Contract production in 1960 was 138,530 tons and accounted for 62 percent of the total cabbage utilized for kraut in that year. Average 1950-59 production grown under contract is 112,620 tons representing 57 percent of total production of cabbage for kraut. No attempt is made at this time to forecast open-market purchases by processors of cabbage to be used for kraut, as this volume is largely a result of weather and price factors.

SWEET CORN.—The first production forecast of sweet corn for processing in 1961 places the crop at a record 1,722,070 tons. This is 24 percent more than the 1,390,460 tons produced in 1960 and 23 percent more than the average crop of 1,400,560 tons. The previous record crop of 1,710,000 tons was produceed in 1956. The record crop this year is the result of above average yields in all major producing States, coupled with the largest acreage for harvest since 1956. Record crops are in prospect in Minnesota, Idaho and Washington.

TOMATOES.—The 1961 processing tomato crop is initially forecast at 4,252,650 tons, the largest crop since 1958. Anticipated 1961 production is 6 percent more than a year ago and 20 percent more than average.

Weather conditions have been generally favorable for tomatoes in eastern-producing States. Processing plants were in operation the first of August in New Jersey, Virginia, and Tennessee and canning was expected to get underway in Maryland, Delaware, Pennsylvania and Arkansas early in the month. In the Mid-West, potential production is good although the crop is one to two weeks late and somewhat more vulnerable than usual to disease as a result of the late, wet and cool season. Harvest of tomatoes for processing from the dual fresh market-processing acreage in California was active on August 1 in the Merced area and was nearly complete in the Imperial Valley. Harvest from contract acreage was expected to get underway during the week of August 7, but no substantial volume is anticipated until mid-month. Vine growth is excellent and the general condition of the crop is satisfactory, although the early set is somewhat uneven as a result of heat damage the last half of June.

DELAWARE-MARYLAND, Aug. 15—Local thundershowers have maintained soil moisture supplies at adequate levels in most areas; but a number of localized "pockets" report very dry conditions, especially on the Peninsula and in Southern Maryland. Harvest of *lima beans* was about 20 percent complete in the important Sussex County, Delaware producing area. 40-50 percent of the processing *tomatoes* had been harvested on the lower half of the Eastern Shore of Maryland. Movement of *sweet corn* continued heavy on the Peninsula, and was getting into full swing in North Central Maryland. About two-thirds of the Eastern Shore Maryland *potato* crop had been dug. Planting of fall *snap beans* was in full swing.

INDIANAPOLIS, INDIANA, Aug. 9—Rain fell throughout the state 4 or 5 days of this past week and with few exceptions there was just too much rain. Reports on *tomatoes*, which had been good, now report the condition as fair. Early blight is reported in all sections of the state, however the extent of disease is still considered minor. Estimates for first picking range from August 10 to August 28.

ELWOOD, INDIANA, Aug. 12—*Tomatoes* are 2 weeks late and will pack very, very few before September 4. Damp, foggy nights are very conducive to blight. Some early blight showing up. Vine growth is terrific—too good if it doesn't dry up. Possibility of good crop, but must have dry weather and late fall.

NEW ERA, MICHIGAN, Aug. 12—*Red tart cherries* ending up shortly in northern Michigan area, the latest packing area in the state. Government estimate of 77,000 tons as revised August 1 is up 3,000 tons from mid-July estimate. This is 4% below last year, but 7% above average. Quality is best in our memory. *Green and waxed beans* are doing well except for earlier plantings, many of which will not be picked. Recent rains were most welcome. Could use more. *Apple* crop prospects never looked better.

ROXANNA, OHIO, Aug. 12—*Corn* looks very good. Plenty of moisture and cooler than usual weather should result in higher quality and quantity this year. Expect to start canning August 21, which is about a week later than usual.

(*Continued on page* 8)

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MARKET NEWS

NEW YORK MARKET

Steady to Strong Movement Indicates Higher Prices—Civil Defense Needs Coming in for Attention—Buyers Concerned Over Price Situation

By "New York Stater'

NEW YORK, August 18, 1961

THE SITUATION.—Early season developments indicate that canned foods are moving into the new market year on a steady to strong basis, with indications that in some instances initial prices may prove to be the lows on 1961 packs. This despite the fact that distributors in many cases have been buying sparingly thus far in the game. Canned peas are showing a stiffening tendency, and tomatoes are also looking a little better, pricewise. Corn has held firm in early dealings, with buyers holding off in an effort to test current going levels. In a number of instances, new pack fruits are looking stronger following fairly substantial early sales on the basis of tentative openings.

THE OUTLOOK.—Increasing emphasis upon the importance of creating a better civil defense set-up, emphasizing the necessity of accumulating adequate supplies of canned and other foods for emergency use, is coming in for more attention in canned foods circles. Just how important a factor, marketwise, this emergency situation may prove to be should be evident in the near future, both in the form of increased accumulation of reserve holdings of canned foods by individuals and governmental purchasing to stock regional "survival centers" if Congress goes ahead on proposals for creation of such a set-up. Meanwhile, distributors are showing a little more concern over the price situation in new packs, with a growing feeling in some circles that buyers may have already "missed the boat" in a number of instances.

TOMATOES.—A little more interest developed in new pack tomatoes out of the tri-states this week as canners talk an early advance on table stock. The market was quoted on the basis of $1 per dozen for standard 1s, with 303s at $1.25, 2½s at $2.20-$2.25, and 10s at $7.25-$7.50. Buyers are waiting for pack reports out of the midwest and California to give them a better perspective on the supply-price outlook for the coming season in some cases, however, and limiting current buying in the east to small lots for immediate requirements.

PEAS.—The market is looking better, notwithstanding reports from the midwest of a late pick-up in canning in some areas as packers neared the end of their runs. Midwestern canners, however, have been firm at $1.30 minimum on standards, with offerings on the short side, and buyers have shown more interest in eastern standards at a range of $1.25 to $1.30, with some reports available down to $1.20.

CORN.—There has been more interest reported in standard corn in the east during the week, with the market ranging $1.32½ to $1.35,-mostly the latter, on new pack. On fancy, canners are quoting 303s at $1.55 minimum on both crushed and whole kernel, with extra standards now commanding $1.45 in most instances. Midwestern canners are quoting extra standards at $1.50, and are not yet offering standards in any volume.

BEANS.—New pack green beans are moving in a slightly better way, with canners in the tristates holding standard cut beans at a range of $1.15 to $1.20, with extra standards holding at $1.25 to $1.30, and fancy beans commanding anywhere from $1.60 to $1.70 per dozen on French style, and $1.40 to $1.45 on cut beans.

APPLE SAUCE.—Canners are not pressing for sales, and the market for fancy 303s continues quoted at a range of $1.25 to $1.35 per dozen, as to seller, with 10s quoted at $7.75 to $8.00. Packers look for a pick-up in buying later in the season.

RSP CHERRIES.—Reports from the midwest indicate a larger concentration on No. 10s in this season's pack, which should make for a better market for 303s. Canners currently are quoting water pack 303s anywhere from $2.10 to $2.25, with 10s ranging $12.50 to $13.50 per dozen, f.o.b. canneries.

CITRUS.—No change is reported in the citrus situation this week. Buyers are making replacements as needed, but are not stocking ahead to any extent at the moment.

WEST COAST FRUITS.—Cling peaches are showing a strengthening tone on the Coast, with some sellers withdrawn after having booked a heavy volume of business on the basis of opening prices . . . Fruit cocktail is coming in for a better call, with the market steady. . .New pack fruits-for-salad are meeting with a fair call at recently announced openings, which found top brands at $4.45 on 2½s and $2.95 on 303s, with non-advertised brands quoted at the usual differentials . . .New business in apricots has tapered off, following the substantial bookings made earlier when openings were announced.

SARDINES.—Maine canners are experiencing a disastrous season, with the pack to Aug. 5 estimated at 210,000 cases, against an average for the past nine years of better than 1,280,000 cases at this point in the season. Packer holdings on that date, including stocks at Maine canneries and on consignment, were reported at 176,000 cases, smallest for the past nine years. In consequence, canner price views continue strong with keyless quarters

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quoted at $10 on 100s and $5.05 on 50s, with small fish (8-12 count) quoted at $10.50 on 100s and $5.30 on 50s, with all sales subject to confirmation.

SALMON.—Spot trading in salmon remains relatively quiet, with the trade awaiting action on the new pack when all prices are out. The market goes into the new selling season in strong statistical position.

TUNA.—A steady to firm market was reported for tuna, with coast canners holding firm at list. Replacement buying, however, is reported routine, with most distributors covered on nearby requirements, and the season of peak warm weather consumption nearing an end.

CHICAGO MARKET

Pushing Hard for Quick Deliveries—Standard Peas High in all Sizes—West Coast Fruits on the Rise

By "Midwest"

August 17, 1961.

THE SITUATION—It's an active market these days and with a number of empty pipe lines to be filled up activity should continue at a fast pace for the immediate future at least. Buyers are scrambling for corn and beets both of which are now going into cans but canners just cannot ship as fast as the trade demand. Warehouse stocks here have been exhausted on a number of sizes and grades for quite some time and the trade are now pushing hard for quick deliveries which is easier said than done. Pea shipments continue on the heavy side although the average Midwest canner cannot come close to filling the demand for standards which are very tight in all sizes. Now the price of Cling peaches is going up, and while such action comes as no surprise to anyone, it means just one more item where the trade will have to move fast and buy ahead. Cocktail is sure to follow the same path and the volume orders will come at the time prices are advanced.

Local canners now canning corn are more numerous this week and all of them have a backlog of orders to fill. The crop looks good in all producing areas which always give the average buyer an idea prices may be lower later on but they are not in a position to argue the point at present. They need corn now and they need it quickly. Tomato canners are just starting operations as this is written but none of them has named opening prices as yet. Too much moisture has been a problem and the local crop will not prove burdensome this year. California canners, faced with higher costs this season, are also holding back on prices but something will have to give soon because the trade will be ready and willing to buy just as soon as new packs are ready.

TOMATOES—Local buyers have been forced to look to the South for standard tomatoes as unsold stocks in the hand's of Midwestern canners are depleted and have been for some time. Sales are reported at $1.25 for 303s but this market is moving up to $1.30. What local stocks will cost when ready is still a question mark as this is written. The Eastern market is strong in view of an anticipated pack and all is quiet on the California front at the moment. However, the industry expects to start off on a strong market.

TOMATO PRODUCTS—A very similar situation as unsold stocks here in the Midwest are at a minimum although production will get under way this week. Fancy catsup was last sold here at $1.60 for 14 oz. and $11.00 for tens and everything points to opening prices at about the same levels. Tomato juice has been kicked around by the advertised brands and just where prices will open on this one is anybody's guess. However, the heavy interest will be centered on California paste and puree in #10 tins at the start as the trade are desperate for additional stocks and first orders will be heavy.

BEANS—Northwest Blue Lake canners are still hard pressed to fill prompt shipment orders and handle another pack at the same time. New York canners are packing a heavy volume of green beans and prices there slipped somewhat this week with fancy cuts in 303s off 7½¢ per dozen from previous levels. Wax beans, on the other hand, continue strong as total acreage available for canning is off sharply from last year which should keep this market on a firm note. Standard cut green from the South have sold here as low as $1.05 but it is now difficult to find anything below $1.10 with many canners up to $1.15.

LIMA BEANS—Eastern canners are now under way on new pack limas with crop prospects ranging from fair to good. First opening prices reaching here were on the basis of $2.50 for fancy tiny in 303s and $13.75 for tens, $2.10 and $12.00 for small, $1.85 and $10.50 for medium and $1.60 and $10.00 for extra standard. Trade interest to date has been of the routine variety only.

CORN—Wisconsin canners have now joined the parade of canners now packing corn and the pace of canning will continue to quicken. All canners are swamped with orders and the pressure for shipment will be heavy until first demands are satisfied. Prices are generally quoted at $1.55 for fancy 303s and $9.00 for tens with extra standard at $1.40 and $8.00 to $8.25. Standard is not quoted as yet as the raw stock is excellent to date and no standard corn has been packed. It is a very active market.

BEETS—Here is another extremely active market although most of the current demand is directed toward New York where prices continue considerably below those quoted in Wisconsin. However, the pack there has been slow to date and Chicago buyers are not getting the deliveries they need so badly. An advance in price would come as no surprise in view of the present heavy demand.

APPLESAUCE—One of the few depressed markets outside of West Coast fruits with prices down to $1.25 for fancy 303s and $7.75 for tens from New York processors. There prices represent the market but there are also all kind of rumors in regards to special deals at even lower levels. A very sloppy condition.

WEST COAST FRUITS—As expected, the price of Cling peaches is going up and the trade are wasting no time covering ahead as it may be a long time before they ever buy peaches on the basis of $2.25 for choice 2½s. Most canners are now withdrawn although some of them have given the trade an opportunity to back in at current levels. Cocktail is still available at $2.95 for choice 2½s and tens choice, the one item that was just recently advanced in price, has slipped to where it can be had on the basis of $10.70. Nevertheless, the law of economics indicates prices will have to move upward if canners ever expect to make a profit. Apricots continue depressed and opening prices on fruits for salad are listed at $16.75 for tens, $4.20 for 2½s and $2.75 for 303s. Prices on the new pack of pears have not been announced as yet.

PINEAPPLE—Buyers are expected to run up another problem on this one come next September 21st as the government injuction against striking seamen will expire at that time and no settlement has been reached at date. As the above date comes closer with no agreement in sight, shipments will become much heavier on the last few sailing from the Islands. This could be serious.

CALIFORNIA MARKET

Most Canners Withdrawn on Cling Peaches—First Tomato & Products Prices Reflect Higher Raw Product Cost.

By "Golden Stater"

San Francisco, Calif., August 17, 1961

TOMATOES & PRODUCTS—First canners tentative opening prices reflect the increased costs as well as the current market and supply position of the various items. All items are well above last years opening prices, but for the best comparison we list the new prices with the most recent billing price in brackets.

PEELED TOMATOES—303 fancy $1.80 (1.85), choice $1.50 (1.55), standard $1.40 (1.40); 2½'s fancy $2.70 (2.70), choice $2.35 (2.25), standard $2.10 (2.05); 10's fancy $9.75 (9.95), choice $7.85 (8.10), standard $7.10 (7.25).

STEWED TOMATOES — 8 oz. $1.15 (1.15), 303s $1.75 (1.75).

CATSUP—12 oz. standard $1.47½ (1.42½), 14 oz. extra standard $1.65 (1.57½), 14 oz. fancy $1.77½ (1.70), 18 oz. standard $2.15 (2.10), 20 oz. fancy $2.50 (2.45), 10s fancy $10.75 (10.75), extra standard $9.85 (9.75), standard $8.85 (8.75).

CHILI SAUCE—12 o z. fancy $1.87½ (1.87½), 10s $12.00 (12.00).

PIZZA SAUCE—10s fancy $8.35 (8.25), prepared $10.25 (10.00).

TOMATO SAUCE—8 oz. fancy .87½ (82½), 8 oz. Hot Sauce .82½ (.77½).

TOMATO PASTE—96/6 oz. $8.25 case (8.15), 10s 26% $14.00 (14.00), 30% $16.00 (16.50).

PUREE—2½ 1.045 $2.30 (2.20); 1.06 —$2.65 (2.45); 10s 1.045 $7.35 (7.50), 1.06 $8.60 (8.50), 1.07—$9.75 (9.50).

Current predictions are that the 15% increased acreage will produce only half that percentage increase in tonnage as yields are not expected to measure up to last year. Now figuring about 2,400,000 tons, which is pretty close to the tonnage consumed last year and left many items in shorter carryover than the previous year. Major unknown and unpredictable factor is the September/October weather.

CLING PEACHES—Most canners, if not officially withdrawn, are taking only selective business at low openings. It would appear that many have not been stocked with instructions and, except for isolated areas, the advertised brands are still accepting business and have not withdrawn. To date, early deliveries of fruit to the canneries have been behind last year which is being attributed to the smaller sizing of the fruit. Too early for overall conclusions except that fruit generally smaller than last year.

FREESTONE PEACHES — Canners still hold off naming new pack prices. Probably waiting for trade to make their move on clings. Canners and USDA disagree on tonnage. USDA says larger than last year, but canners say lack of sizing pulling tonnage down.

FRUIT COCKTAIL—No change in market prices as independents wait for advertised brands to make a move upward.

PEARS—California still waiting for Northwest grower price to be established before naming prices. Northwest has much larger crop, as against last year, and price is still in negotiation. Meanwhile, California canner receipts of fruit well ahead of last year.

DEATHS

Merritt Clark, 60, who retired as Vice-President of Asgrow Seed Company, July 1, died in his sleep at his home in New Haven, Connecticut on August 4. Mr. Clark had suffered a number of heart attacks during the past several years. He was a regular attendant at National Conventions and many State Conventions, and was well known to many canners and allied interests throughout the industry. Upon graduation from Yale in 1924, Mr. Clark began working for Asgrow (formerly Associated Seed Growers) and was elected Vice-President of the company in 1942. He served for three years on the Board of Directors of the Canning Machinery and Supplies Association in the late 30's, and was President of the American Seed Trade Association in the late 40's. He was a member of the Old Guard Society and the Forty-Niners. He is survived by his wife, a son, a daughter, his mother, a brother and a sister.

Francis A. Harding, 74, former Secretary-Treasurer, Trustee and General Manager of the William Underwood Company, Watertown, Massachusetts, died at his home near Boston on August 5. Mr. Harding joined the Underwood Company as Sales Manager in 1909 upon his graduation from Harvard College. He served as assistant Treasurer of the company from 1910 to 1922, when he was elected Treasurer. He retired as Treasurer and General Manager in 1953, but was active on the Board of Trustees for several more years. He had long been active in the work of the National Canners Association as a member of a number of important committees and served as President of N.C.A. in 1931.

William P. Krier, 62, of Belgium, Wisconsin, died of a heart attact on August 11 while vacationing in the northern part of the state. He was a brother of Henry Krier, President of the Krier Preserving Company, and had been with that firm for 20 years prior to selling his interest in 1947. During that time, he was Secretary-Treasurer of the company, and Sales Manager from 1939 on. Since disposing of his interest in the canning company, Mr. Krier had been looking after his farm operations in the vicinity of Belgium.

Harry R. Stansbury, 76, Chairman-of-the-Board of A. K. Robins and Company, Inc., Baltimore manufacturers of food processing machinery, died in a Clearwater, Florida Hospital on August 13, where he had been taken the day before, after suffering a stroke at his home there. Mr. Stansbury had been a regular attendant at state and national conventions during his long career with Robins, which began in 1917, and had a host of friends throughout the entire industry. He was a diamond pin member of the Old Guard Society and a past president of that group. He was also a member of Boumi Temple. He is survived by his wife, Devene L. Stansbury. Funeral services were held on Tuesday August 15 in Clearwater, Florida, after which his body was brought to Baltimore, with burial in Druid Ridge Cemetery on August 17.

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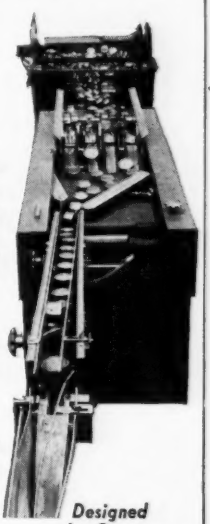

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No. 10 .....7.75-8.00
Ex. St. Cut Gr.,
No. 303 .....1.25-130
No. 10 .....7.00-7.80
Std. Cut, No. 303 .....1.15-1.20
No. 10 .....6.25-6.50
Wax, Fcy., Wh., 3 sv.,
No. 303 .....2.05
No. 10 .....11.00
Cut, 3 sv., No. 303 ...1.45-1.50
No. 10 .....8.70-9.00
Ex. Std., Cut, No. 303...1.35-1.45
No. 10 .....8.20-8.50
Std. Cut, No. 303 .....1.25-1.35
No. 10 .....7.00-7.25
South
Fcy., Wh. Gr., No. 303 .....1.85
No. 10 .....9.00
Fcy., Cut, Gr., No. 303 .....1.50
No. 10 .....8.00
Ex. Std., No. 303 .....1.30-1.35
No. 10 .....7.00
Std., No. 303 .....1.05-1.25
No. 10 .....6.00-6.25
Blue Lakes
Fcy., Vert. 3 sv., No. 303..2.55-2.60
4 sv., No. 303 .....2.45-2.50
Fcy., Cut, 3 sv.,
No. 303 .....1.90-2.00
No. 10 .....10.00-10.35
4 sv., No. 303 .....1.80-1.85
No. 10 .....9.65-10.00
Ex. St., 5 sv., No. 303 ..1.50-1.55
No. 10 .....8.50-8.65
Std., No. 303 .....1.40-1.45
No. 10 .....7.35-7.65

BEANS, LIMA
East
Fcy., Tiny Gr., No. 303 .2.50-2.60
No. 10 .....13.75-14.00
Small, No. 303 .....2.10
No. 10 .....12.00-12.50
Medium, No. 303 .....1.85
No. 10 .....10.50-11.50
Ex. Std., G.&W., No. 303.1.40-1.45
No. 10 .....9.50
Mid-West
Fcy., Tiny Gr., No. 303.2.25-2.50
No. 10 .....13.75-14.00
Small, No. 303 .....2.00-2,10
No. 10 .....12.00-12.25
Medium, No. 303 .....1.90
No. 10 .....11.00
Ex. Std., Gr. & W., No. 303 ...1.45
No. 10 .....9.50

BEETS
East, Fcy., Diced,
No. 303 .....1.10
No. 10 .....—
Fcy., Sliced, No. 303 1.12½-1.42½
No. 10 .....5.15-7.00
Midwest, Fcy., Sl., 8 oz. ...82½
No. 303 .....1.25
No. 10 .....6.25-6.50
Diced, No. 303 .....1.05
No. 10 .....5.25

CARROTS
East, Fcy., Diced,
No. 303 .....1.10-1.20
No. 10 .....6.20-6.30
Fcy., Sliced, No. 303..1.40-1.45
No. 10 .....7.00-7.50
Mid-West, Fancy, Diced,
No. 303 .....1.15-1.25
No. 10 .....6.25-6.50
Sliced, No. 303 .....1.40-1.45
No. 10 .....7.50

CORN
East
W.K. & C.S. Golden
Fcy., No. 303 .....1.55-1.75
No. 10 ..... 9.00-9.90
Ex. Std., No. 303 .....1.45-1.50
No. 10 .....8.50-8.75
Std., No. 303 .....1.40-1.45
No. 10 .....8.00
Shoepeg, Fcy., No. 303 ..1.70-1.80
No. 10 .....9.50-10.50
Ex. Std., No. 303 .....1.50-1.65
No. 10 .....—
Mid West
W.K., C. S., Gold., Fcy.,
No. 12 oz. 1.57½
No. 303 .....1.50-1.60
No. 10 .....9.00-9.50
Ex. Std., No. 303 .....1.40-1.45
No. 10 .....8.00-8.50
Std., No. 303 .....—
No. 10 .....—
Ca. Gent., W.K. & C.S.
Fcy., No. 303 .....1.60
No. 10 .....9.00-9.25
Ex. Std., No. 303 .....1.50
No. 10 .....8.50-8.75
Std., No. 303 .....—
No. 10 .....—

PEAS
East Alaskas
Fcy., 1 sv., 8 oz. 1.62½
1 sv., No. 303 .....2.50-2.60
1 sv., No. 10 .....13.50
2 sv., 8 oz. 1.27½
2 sv., No. 303 .....2.05
2 sv., No. 10 .....11.75
3 sv., No. 303 .....1.65
3 sv., No. 10 .....9.25
4 sv. No. 303 .....—
No. 10 .....—
Pod Run, No. 303 .....1.50
No. 10 .....—
Ex. Std., 2 sv., No. 303 1.45-1.50
No. 10 .....9.00
3 sv., No. 303 .....1.45
No. 10 .....8.00-9.00
4 sv., No. 303 .....1.35-1.45
No. 10 .....7.50-8.25
Pod Run, No. 303 ....1.35-1.45
No. 10 .....8.50
Std., 3 sv. No. 303 .....1.35-1.40
3 sv., No. 10 .....7.50
4 sv., No. 303 .....1.25-1.30
No. 10 .....7.00
Pod Run, No. 303 ....1.25-1.30
No. 10 .....7.50
East Sweets
Fcy., Pod Run, No. 303..1.45-1.55
No. 10 .....8.50-9.00
Ex. Std., No. 303 .....1.35-1.45
No. 10 .....8.50
Std., No. 303 .....1.25-1.30
No. 10 .....7.50
Midwest Alaskas
Fcy., 1 sv., 8 oz. 1.70-1.75
1 sv., No. 303 .....2.60-2.70
1 sv., No. 10 .....14.00-14.25
2 sv., No. 303 .....2.00-2.05
2 sv., No. 10 .....12.00
3 sv., No. 303 .....1.60-1.62½
No. 10 .....9.00-9.25
Ex. Std., 3 sv., 8 oz. 95
3 sv., No. 303 .....1.45-1.50
3 sv., No. 10 .....8.50-8.75
4 sv., No. 303 .....1.35-1.40
4 sv., No. 10 .....7.50-8.00
Std., 3 sv., 8 oz. 85-87½
3 sv., No. 303 .....1.35
3 sv., No. 10 .....7.75-8.00
4 sv., 8 oz. 85
4 sv., No. 303 .....1.30
4 sv., No. 10 .....7.25-7.50
Mid-West Sweets
Fcy., 3 sv., No. 303 ..1.60-1.62½
No. 10 .....9.25-9.50
Fcy., 4 sv., No. 303...1.55-1.57½
No. 10 .....8.50-8.75
Ungraded, No. 303...1.55-1.57½
No. 10 .....8.50-8.75
Ex. Std., 3 sv., No. 303 1.45-1.47½
No. 10 .....8.50-8.75
4 sv., No. 303 .....1.35-1.40
No. 10 .....7.75-8.00
Ungraded, No. 303 ....1.35-1.40
No. 10 .....7.50-8.00
Std., Ung., No. 303 ...1.30-1.32½
No. 10 .....7.50

PUMPKIN
Midwest, Fcy., No. 2½.....1.65
No. 10 .....5.75
East, Fcy., No. 2½.....1.55-1.60
No. 10 .....5.50-5.75

SAUERKRAUT
Midwest, Fcy., No. 303 1.27½-1.30
No. 2½ 1.75-1.77½
No. 10 .....5.85
N. Y., Fcy., 2½ 1.40-1.60
No. 10 .....5.75

SPINACH
Tri-State, Fcy., No. 303..1.40-1.45
No. 2½ 2.10-2.15
No. 10 .....7.25-7.50
Ozark, Fcy., No. 303 ...1.15-1.20
No. 2½ 1.80-1.85
No. 10 .....5.50-5.65
Calif., Fcy., No. 303 .....1.10
No. 2½ 1.62½
No. 10 .....4.50-4.75

SWEET POTATOES
Tri-States, syr., No. 303 ....1.50
No. 3, Sq. 2.10
No. 2½ 2.10
No 10 .....4.75-5.00

TOMATOES
Tri-States
Ex. Std., No. 303 .....1.60
No. 2½ 2.35-2.40
No. 10 .....8.00
Std., No. 1 .....1.05-1.07½
No. 303 .....1.25-1.30
No. 2½ 2.25-2.30
No. 10 .....7.25-7.50
Fla., Std., No. 303 .....1.25
No. 2½ 2.00
No. 10 .....7.00
Mid-West, Fcy., No. 1 .....1.40
No. 303 .....1.85
No. 2½ 3.15
No. 10 .....9.50
Ex. Std., No. 1 .....1.15-1.20
No. 303 .....1.60-1.65
No. 2½ 2.50-2.60
No. 10 .....8.50-8.75
Std., No. 1 .....1.10
No. 303 .....1.45-1.50
No. 2½ 2.40
No. 10 .....7.25-7.50
Calif. Fcy., S.P., No. 303 ...1.80
No. 2½ 2.70
No. 10 .....9.75
Std., No. 303 .....1.40
No. 2½ 2.10
No. 10 .....7.10
Ozarks, Std., No. 303 ...1.25-1.40
No. 10 .....7.25
Texas, Std., No. 303 ...1.20-1.25
No. 10 .....7.00

TOMATO CATSUP
Calif., Fcy., 14 oz. 1.77½
No. 10 .....10.75
Mid-West, Fcy., 14 oz. .1.75-1.80
No. 10 .....10.75-11.00
East, Fcy., 14 oz...1.87½-1.92½
No. 10 .....11.00-11.90

TOMATO PASTE
Calif., Fcy., 96/6 oz. 8.25
No. 10 (per doz.)
26% 14.00
30% 16.00
Mid-West
No. 10 (per doz.) 26% 14.00

TOMATO PUREE
Calif., Fcy., 1.06, No. 303 ..—
No. 10 .....8.60
Mid-West, Fcy., 1.045,
No. 1 .....1.00-1.05
No. 10 .....7.00-7.50
East, Fcy., 1.045 No. 1.....1.10
No. 10 .....8.00

FRUITS

APPLE SAUCE
East, Fcy., No. 303 ....1.25-1.35
No. 10 .....7.75-8.00
Std., No. 303 .....—
No. 10 .....
Calif. (gravensteins)
Fcy., No. 303 .....1.55
No. 10 .....8.75-9.25
Choice, No. 303 .....1.40
No. 10 .....8.25

APPLES (East)
Sl., No. 10 .....11.00

APRICOTS
Halves, Fcy., No. 2½ ..3.70-3.80
No. 10 .....12.95
Choice, No. 2½ 2.95-3.05
No. 10 .....11.15
Std., No. 2½ 2.70
No. 10 .....9.95
S.P. Pie, No. 10 .....11.50
Fcy., Wh. Peeled,
No. 2½ 3.70-3.80
No. 10 .....12.95

BLUEBERRIES
No. 300 H/S 2.75-2.85
No. 10, Water 16.00

CHERRIES
R.S.P., Water, No. 303..2.10-2.25
No. 10 .....12.50-13.50
R.A., Fcy., No. 2½ 5.85
No. 10 .....20.55
Choice, No. 2½ 5.55
No. 10 .....19.25

COCKTAIL
Fcy., No. 303 .....2.02½
No. 2½ 3.10
No. 10 .....11.55
Choice, No. 303 .....1.95
No. 2½ 2.95
No. 10 .....10.95

GRAPEFRUIT SECTIONS
Fla. Fcy., No. 303 .....1.70
Fcy., Citrus Salad,
No. 303 .....2.07½

PEACHES
Calif., Cling Fcy., No. 303..1.87½
No. 2½ 2.85
No. 10 .....10.00
Choice, No. 303 .....1.55
No. 2½ 2.25
No. 10 .....8.15
Std., No. 303 .....1.45
No. 2½ 2.15
No. 10 .....7.95
Elberta, Fcy., No. 2½ ..2.85-2.95
No. 10 .....10.50
Choice, No. 2½ 2.30
No. 10 .....8.50-9.00

PEARS
Fcy., No. 303 .....2.45
No. 2½ 3.80
No. 10 .....13.50
Choice, No. 303 .....2.15
No. 2½ 3.15-3.30
No. 10 .....12.35
Std., No. 303 .....2.07½
No. 2½ 3.00-3.05
No. 10 .....11.35

PINEAPPLE—Per case
(Toll & Wfge. extra)
Hawaiian, Fcy., Sl., 24/2....6.95
24/2½ 8.05
6/10 .....7.50
Crushed, 24/2 .....5.60
24/2½ 7.00
6/10 .....5.95
Choice, Sl., 24/2 .....5.60
24/2½ 6.95
6/10 .....6.95
Std., Half Slices, 24/2 .....5.10
24/2½ 6.65
6/10 .....6.10

PLUMS, PURPLE
N.W., Fcy., No. 303 .....—
No. 2½ .....—
No. 10 .....—
Choice, No. 303 .....2.10
No. 2½ 3.30
No. 10 .....11.25

JUICES

APPLE
Midwest, 1 qt. gl. 2.20-2.25
46 oz. tin 2.97-3.15

CITRUS BLENDED
Fla., No. 2 .....1.35-1.45
46 oz. 3.20-3.30

GRAPEFRUIT
Fla., No. 2 .....1.10-1.20
46 oz. 2.40-2.60

ORANGE
Fla., No. 2. .....1.65-1.70
46 oz. 3.85-4.10

PINEAPPLE—Per Case
Hawaiian, Fcy., 24/2 .....2.75
12/46 oz. 2.85

TOMATO
East, Fcy., No. 2 .....1.20-1.25
46 oz. 2.60-2.65
No. 10 .....—
Mid-West, Fcy., No. 2 ..1.20-1.25
46 oz. 2.35-2.60
Calif., Fcy., No. 2 .....1.25
46 oz. 2.35-2.40
No. 10 .....5.20

FISH

SALMON—Per Case 48 Cans
Alaska, Red, No. 1T 37.00
½'s 24.00-25.00
Med., Red, No. 1T 31.00-32.00
½'s 19.00-20.00
P.S. Sockeye, ½'s 25.00
Pink, Tall, No. 1 .....23.00
½'s 15.00
Chum, Tall, No. 1 .....15.00
½'s 14.00-15.00

SARDINES—Per case
Calif., Ovals, 24/1's 4.25-4.50
Ovals, 48/1's 7.65
No. 1 T., Nat. .....—
Maine, ¼ Oil Keyless ..10.00-10.50
¼ Oil Key Carton .....—

SHRIMP—Reg. 5 oz. per doz.
Jumbo 5.10
Large 4.70
Medium 4.20
Small 4.00
Broken 3.60

TUNA—Per Case
Fcy., White Meat, ½'s 15.00
Fcy., Light Meat, ½'s.....11.00
Chunks 9.50-11.00
Grated 8.50

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WHEN IN NEED of food processing machinery of any kind write or call: Ashley Mixon, Canning Machinery Exchange, Plainview (West) Texas.

We manufacture complete lines of food processing machinery for canned, frozen and fresh packed products. Wire us regarding your requirements. A. K. Robins & Co., Inc., Baltimore 2. Md.

"MONITOR" Canning Machinery for peas, beans, tomatoes, cherries, etc. Huntley Manufacturing Co., Brocton, N. Y.

FOR SALE—(3) 3000 gal. stainless sanitary demountable horiz. Tanks; (72) Pfaudler 250 gal. blue glass-lined jkt. Kettles; Fitz. K-8 stainless Comminutor; unused 5700 gal. horiz. stainless steel Tank; (3) Davenport #1A, 2A Dewatering Presses; all size stainless Tanks; (1) York Freon 12 Compressor, 40 HP; Fitzpatrick Model F stainless Comminuting Machine. Send us your inquiries. Perry Equipment Corp., 1402 N. 6th St., Philadelphia 22, Pa.

ARE YOU IN NEED of high speed can fixtures such as Twisters, Brushoffs, Elbows, Inlet Chutes, etc. or component parts of can handling systems such as full and empty Can Elevators, Gravity Sections, Cable Runways, etc. Send for free descriptive catalog. King Bros., Route 3 Box 273, Fond du Lac, Wis. Phone: Walnut 2-0952.

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FOR SALE—Sinclair-Scott 3-sieve Hydro Geared Grader, Model "C", 3/h.p., 220/440 volt, 60 cycle, 3 phase, 9/32", 10/32" and 11/32" perforated sieves. Griffin Manufacturing Co., P. O. Box 1068, Muskogee, Okla.

FOR SALE—Langsenkamp Indiana Jr. Pulper, Serial #2895, Model 174, belt driven, with screens. The Wooster Preserving Co., Wooster, Ohio.

FOR SALE—1954 Model Alvey Pallet Loading Machine, several steps, cap. 30 cases per min., $5500 f.o.b. N.Y. Adv. 61184, Canning Trade.

FOR SALE—Frick 4 × 4 ammonia compressor, $350; 200-gal. copper tank $200. Adv. 61185, Canning Trade.

FOR SALE—Sprague Horiz. Retort 42" × 96"; Three Rectangular Sterilizers 24" × 24" × 60" & 36" × 60" × 10'; Hubbard All Stainless Jack. 100 Gallon Shallow Kettles; Cyclotherm 18 H.P. Steam Generator, #2 Oil; Nutch Stainless Steel Filter 48" dia.; Eppenbach QV-6-2 Colloid Mill S.S.; Charlotte M2OND Stainless Steel Colloid Mill 600 gph; S.S. Homogenizer 200 gph; Roball Sifters 20" × 48" to 60" × 84"; Day Blenders Stainless Steel 2000#; 15' & 40' Washing & Cooling Conveyors 7" wide mesh, all S.S. The Machinery & Equipment Co., Used Div., Haring Equipment Corp., 91-93 New Jersey R.R. Ave., Newark 5, N. J. Market 2-3103.

MACHINERY WANTED

WANTED—Surplus food processing equipment, highest cash prices paid. JACO Equipment Corp., 3080½ Main St., Buffalo 14, N. Y.

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COMPLETE BEDDING OUTFITS—For Rent or Sale to house extra laborers. Interstate Bedding Co., 1621 W. Carroll Ave., Chicago 12, Ill. Tel CHesapeake 3-4660.

BUYERS of closeouts, discontinued items. Must pass Federal Food and Drug Laws: no quantities too large. Ahlbrand Sales Co., 9th & Patterson Ave., Newport, Ky. Phone HE 1-8401.

FOR SALE—Trailer loads and mixed loads of ripe tomatoes, cabbage, potatoes, onions, beets, carrots, apples, squash, pumpkins, etc. Phone or contact: Richard Cook, Medina, N. Y. 62 or LD 1241.

WANTED—Cannery for conversion to canned dog food plant. Either purchase or contract production (seasonal canner might run canned dog food as a fill-in item). Territory preferably W. Penna., Ohio, Kentucky, Indiana, Wisconsin, or surrounding area. Adv. 61181, Canning Trade.

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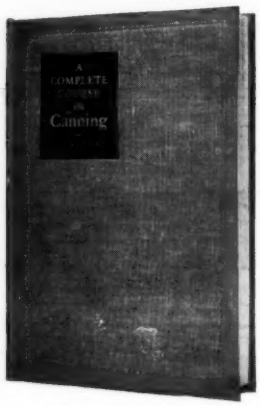

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Conventions and Schools

SEPTEMBER 11-13, 1961—SIMPOSIUM ON FOOD, Oregon State University, Corvallis, Ore.

SEPTEMBER 14-15, 1961 — NATIONAL KRAUT PACKERS ASSOCIATION, Fall Meeting, Ivy Inn Motel, Madison, Wis.

SEPTEMBER 20, 1961—11TH ANNUAL CITRUS PROCESSING CONFERENCE, U. S. Fruit & Vegetable Laboratory, Winter Haven, Fla.

SEPTEMBER 23-25, 1961—FIRST NATIONAL CULINARY ARTS EXPOSITION, Convention Hall, Miami Beach, Fla.

OCTOBER 5, 1961—WISCONSIN CANNERS FUN DAY, Dell View Hotel, Lake Delton, Wis.

OCTOBER 9-10, 1961—NATIONAL PICKLE PACKERS ASSOCIATION, Annual Meeting, Drake Hotel, Chicago, Ill.

OCTOBER 19-21, 1961—FLORIDA CANNERS ASSOCIATION, 30th Annual Convention, Diplomat Hotel, Hollywood-by-the-Sea, Fla.

OCTOBER 23-29, 1961—NATIONAL HONEY WEEK.

NOVEMBER 5-8, 1961 — NATIONAL FROZEN FOOD ASSOCIATION, Annual Convention & Exposition, Americana Hotel, Bal Harbour, Miami Beach, Fla.

THE CONDITION OF CROPS

(*Continued from page 2*)

WESTON, OREGON, Aug. 7—Planted 210% of last years acreage of *lima beans*. At present it looks like normal yields despite abnormally high temperatures. Planted 120% of last years *carrot* acreage. Yields expected to be slightly under last year.

THAXTON, VIRGINIA, Aug. 12—*Tomato* acreage larger than 1960. Having too much water but think we will have a very good crop if frost holds off until October 15.

WISCONSIN, Aug. 11—It appears the drought has been broken. Started our *sweet corn* pack on August 9 and it appears we will have an exceptionally good year both in yield and quality. All of our *waxed beans* have been packed with beautiful quality. Harvest of *green beans* now under way, with favorable yields.

NOVEMBER 7-10, 1961—PACKAGING MACHINERY MANUFACTURERS INSTITUTE, Annual Conference, Workshop and PMMI Packaging Show, Cobo Hall, Detroit, Mich

NOVEMBER 13-14, 1961 — Wisconsin Canners Association, Annual Meeting, Schroeder Hotel, Milwaukee, Wis.

NOVEMBER 13-15, 1961—GEORGIA CANNERS ASSOCIATION, Annual Convention, King & Prince Hotel, St. Simons Island, Ga.

NOVEMBER 13-16, 1961—AMERICAN BOTTLERS OF CARBONATED BEVERAGES, 43rd Annual Convention and Exposition, Brooks Exhibit Hall, San Francisco, Calif.

NOVEMBER 15-17, 1961—INDIANA CANNERS ASSOCIATION, Annual Convention, French Lick, Ind.

NOVEMBER 20-21, 1961 — MICHIGAN CANNERS & FREEZERS ASSOCIATION, Fall Meeting, Pantlind Hotel, Grand Rapids, Mich.

NOVEMBER 20-21, 1961—PENNSYLVANIA CANNERS ASSOCIATION, 47th Annual Convention, Yorktowne Hotel, York, Pa.

NOVEMBER 27-28, 1961—OHIO CANNERS & FOOD PROCESSORS ASSOCIATION, Annual Convention, Commodore Perry Hotel, Toledo, Ohio.

DECEMBER 4-5, 1961—TRI-STATE PACKERS ASSOCIATION, Annual Meeting, Benjamin Franklin Hotel, Philadelphia, Pa.

DECEMBER 5-8, 1961—NEW YORK STATE CANNERS & FREEZERS ASSOCIATION, 76th Annual Convention, Hotel Concord, Kiamesha Lake, N. Y.

DECEMBER 9-13, 1961—NATIONAL FOOD BROKERS ASSOCIATION, 58th Annual Convention, and National Sales Conference, Chicago, Ill.

JANUARY 8-9, 1962—NORTHWEST CANNERS & FREEZERS ASSOCIATION, Olympic Hotel, Seattle, Wash.

JANUARY 11-12, 1962—CANNERS LEAGUE OF CALIFORNIA, 39th Annual Fruit & Vegetable Sample Cutting, Fairmont Hotel, San Francisco, Calif.

JANUARY 19-20, 1962—NATIONAL PRESERVERS ASSOCIATION, Annual Meeting, Galt Ocean Mile Hotel, Ft. Lauderdale,

JANUARY 21-24, 1962—NCA-CM&SA, Annual Convention, Americana Hotel, Bal Harbour, Miami Beach, Fla.
Fla.

JANUARY 24-27, 1962—ASSOCIATION OF INSTITUTIONAL DISTRIBUTORS, Annual Meeting, Royal Orleans Hotel, New Orleans, L

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